



The Psychology of Closed Mindedness (Essays in Social Psychology)

Arie W. Kruglanski

Download now

Read Online ➔

[Click here](#) if your download doesn't start automatically

The Psychology of Closed Mindedness (Essays in Social Psychology)

Arie W. Kruglanski

The Psychology of Closed Mindedness (Essays in Social Psychology) Arie W. Kruglanski

The fundamental phenomenon of human closed-mindedness is treated in this volume. Prior psychological treatments of closed-mindedness have typically approached it from a psychodynamic perspective and have viewed it in terms of individual pathology. By contrast, the present approach stresses the epistemic functionality of closed-mindedness and its essential role in judgement and decision-making. Far from being restricted to a select group of individuals suffering from an improper socialization, closed-mindedness is something we all experience on a daily basis. Such mundane situational conditions as time pressure, noise, fatigue, or alcoholic intoxication, for example, are all known to increase the difficulty of information processing, and may contribute to one's experienced need for nonspecific closure. Whether constituting a dimension of stable individual differences, or being engendered situationally - the need for closure, once aroused, is shown to produce the very same consequences. These fundamentally include the tendency to 'seize' on early, closure-affording 'evidence', and to 'freeze' upon it thus becoming impervious to subsequent, potentially important, information.

Though such consequences form a part of the individual's personal experience, they have significant implications for interpersonal, group and inter-group phenomena as well. The present volume describes these in detail and grounds them in numerous research findings of theoretical and 'real world' relevance to a wide range of topics including stereotyping, empathy, communication, in-group favouritism and political conservatism. Throughout, a distinction is maintained between the need for a nonspecific closure (i.e., any closure as long as it is firm and definite) and needs for specific closures (i.e., for judgments whose particular contents are desired by an individual).

Theory and research discussed in this book should be of interest to upper level undergraduates, graduate students and faculty in social, cognitive, and personality psychology as well as in sociology, political science and business administration.

 [Download The Psychology of Closed Mindedness \(Essays in Social P ...pdf](#)

 [Read Online The Psychology of Closed Mindedness \(Essays in Social ...pdf](#)

Download and Read Free Online The Psychology of Closed Mindedness (Essays in Social Psychology)
Arie W. Kruglanski

Download and Read Free Online The Psychology of Closed Mindedness (Essays in Social Psychology) Arie W. Kruglanski

From reader reviews:

Linda Haag:

This The Psychology of Closed Mindedness (Essays in Social Psychology) book is just not ordinary book, you have it then the world is in your hands. The benefit you obtain by reading this book is usually information inside this e-book incredible fresh, you will get data which is getting deeper an individual read a lot of information you will get. This specific The Psychology of Closed Mindedness (Essays in Social Psychology) without we understand teach the one who reading through it become critical in considering and analyzing. Don't possibly be worry The Psychology of Closed Mindedness (Essays in Social Psychology) can bring once you are and not make your handbag space or bookshelves' turn out to be full because you can have it in your lovely laptop even phone. This The Psychology of Closed Mindedness (Essays in Social Psychology) having very good arrangement in word in addition to layout, so you will not sense uninterested in reading.

Julia Jenkins:

Reading a book tends to be new life style within this era globalization. With studying you can get a lot of information that could give you benefit in your life. Having book everyone in this world can easily share their idea. Publications can also inspire a lot of people. A great deal of author can inspire their reader with their story or their experience. Not only the story that share in the publications. But also they write about the information about something that you need case in point. How to get the good score toefl, or how to teach your children, there are many kinds of book that you can get now. The authors on earth always try to improve their expertise in writing, they also doing some investigation before they write to their book. One of them is this The Psychology of Closed Mindedness (Essays in Social Psychology).

Sherry Clark:

The actual book The Psychology of Closed Mindedness (Essays in Social Psychology) has a lot of information on it. So when you check out this book you can get a lot of help. The book was compiled by the very famous author. This articles author makes some research prior to write this book. This specific book very easy to read you can find the point easily after reading this book.

Theresa Collins:

Many people spending their time by playing outside together with friends, fun activity together with family or just watching TV 24 hours a day. You can have new activity to enjoy your whole day by examining a book. Ugh, you think reading a book can actually hard because you have to bring the book everywhere? It okay you can have the e-book, delivering everywhere you want in your Touch screen phone. Like The Psychology of Closed Mindedness (Essays in Social Psychology) which is obtaining the e-book version. So , why not try out this book? Let's find.

**Download and Read Online The Psychology of Closed Mindedness
(Essays in Social Psychology) Arie W. Kruglanski #8OJC2X1T95H**

Read The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski for online ebook

The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski books to read online.

Online The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski ebook PDF download

The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski Doc

The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski Mobipocket

The Psychology of Closed Mindedness (Essays in Social Psychology) by Arie W. Kruglanski EPub