

The Silicon Valley Playbook: How to land the job, get the promotion and negotiate a raise.

Chip Walker



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The Silicon Valley Playbook delivers proven career strategies for landing a job, rising up the ranks and increasing your compensation in the modern economy. These days everyone talks to recruiters and lies about their salary. Job hoppers make more money and there are just a few pivotal moments in your career that will define how high you go and how much you will earn. The corporate ladder disappeared long ago and the old rules no longer apply, but there are still proven strategies for career success and the Silicon Valley Playbook lays out a proven game plan for reaching your true potential and maximizing your earnings. Some parts of this book may not be for the feint of heart or the loyal idealist, but these new unwritten rules of the modern economy can help you navigate the job market and accelerate your career. In the Silicon Valley Playbook the Chip Walker pulls from his own experience and the experience of his vast network to illustrate proven tactics for interviewing, negotiating a higher salary and winning promotions.



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From reader reviews:

Eric Campanelli:

Spent a free time and energy to be fun activity to perform! A lot of people spent their down time with their family, or their own friends. Usually they performing activity like watching television, going to beach, or picnic inside the park. They actually doing same every week. Do you feel it? Would you like to something different to fill your own personal free time/ holiday? Could be reading a book might be option to fill your free of charge time/ holiday. The first thing you ask may be what kinds of publication that you should read. If you want to consider look for book, may be the publication untitled The Silicon Valley Playbook: How to land the job, get the promotion and negotiate a raise. can be excellent book to read. May be it could be best activity to you.

Joan Rogers:

Playing with family in the park, coming to see the coastal world or hanging out with friends is thing that usually you might have done when you have spare time, after that why you don't try thing that really opposite from that. One activity that make you not sense tired but still relaxing, trilling like on roller coaster you already been ride on and with addition of information. Even you love The Silicon Valley Playbook: How to land the job, get the promotion and negotiate a raise., you may enjoy both. It is very good combination right, you still would like to miss it? What kind of hang type is it? Oh seriously its mind hangout guys. What? Still don't understand it, oh come on its referred to as reading friends.

David Hoag:

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